GRANDVALLEY
STATE UNIVERSITY

April 7, 2016

Addendum #1

Bid #216-36 – SIEM Security Intelligence Solution

Grand Valley State University has the following responses to questions received with
Q = Question and A = Answer:

1. *Q: Is there a single ingress/egress point to the internet (ie a central location we could monitor everything from)? Or would we potentially need additional sensors? For the Network IDS portion of USM, what is the internet bandwidth (in Mbps or Gbps) as well as average and peak utilization?*

   A: GVSU has two Physical locations (Allendale / Grand Rapids). Each location has two separate 10Gbps; one for Office/Labs and another for students.

2. *Q: Is the solution we propose required to be performance rated at 15,000 EPS initially, or simply scalable to that level in the future?*

   A: Our goal is 15,000 EPS, but we would consider products that preform at a minimum level of 10,000 EPS.

3. *Q: The cover letter of the GVSU's RFP for SIEM states that the 'Proposal/Certification/Contract form' should be signed and witnessed, and includes a note that electronic submission becomes your authorized signature, given these instructions would it be acceptable for vendors to DocuSign the final form using the dual sign feature to represent the authorized signer and witness?*

   A: Yes, it is acceptable to DocuSign the final form.

4. *Q: Page 18 of the RFP states that all submitted response material may be subject to public disclosure, given the sensitive nature of our references direct contact information and itemized product prices, is there a provision to keep these confidential such as redaction these specific items in public disclosure?*

   A: Grand Valley State University's Procurement Services Department will delete all references received upon bid award.

5. *Q: Following page 19 of the RFP, the first (un-numbered) page of the Proposal and Contract form includes a list of 8 items that should be included or attached to the document for submission, is*

this requirement asking for vendors to insert our responses in the original document and re-submit or are vendors permitted to re-format final proposals and remove some of the reference material?

A: Reformatting is acceptable. A version of the RFP document in Microsoft Word Format is available for those who wish to respond within the document.

6. *Q: If vendors are not permitted to re-format or remove reference content from the RFP, would GVSU be willing to provide an editable word version of the RFP for vendors to complete?*

   A: A version of the RFP document in Microsoft Word Format is available for those who wish to respond within the document.

7. *Q: Would GVSU prefer vendors to send our response submissions directly to Greg Vedders or through a reseller, as they will be providing the final pricing?*

   A: Submissions should be transmitted through whomever will be providing final pricing. Please note, submissions should be sent via email to mailto:RFP-Received@gvsu.edu.

8. *Q: What are the long term retention needs?*

   A: GVSU requires a minimum of 3 months to remain searchable online, with at least a 1-year total retention.

9. *Q: What is the throughput for packets*

   A: Sized for 15,000 EPS and a sampling of 15Gpbs NetFlow.

10. *Q: The RFP states 15k EPS will GVSU require a solution that supports greater than 20k EPS?*

    A: GVSU's average is 8K EPS over the course of the day, we need to be able to handle at least 15K EPS during peaks.

11. *Q: Under internal project information, you had a bullet point stating: "Support our existing security products at both server and client level". Are you able to provide a list of your current security products so we can make sure plug-ins are available or need to be created?*

    A: GVSU currently employees these among other security products: FireSIGHT, F5 ASM, Symantec Endpoint Protection, Nessus, Qualys.

12. *Q: On top of 15000 EPS, roughly how many devices organization wide would be feeding information?*

    A: 1,300 Network devices and Servers initially, GVSU would like the option to add 5,000 Client Workstations at a later point.

13. *Q:* What kind of connectivity do you have between locations… MPLS, Spoke & Hub…

    A: GVSU has two dedicated fiber cables between locations with 80Gb of Bandwidth.

14. *Q: Are you looking at Virtual or hardware deployment?*

    A: GVSU would like hardware costs included, preference is for hardware solution over virtual. If it runs on commodity hardware, GVSU is open to providing the hardware.

15. *Q: During the design and implementation phase of July 1 2016- December 31 2016, will you require a person onsite, or will remote work.*

    A: Onsite for initial startup and then remote support as needed.

16. *Q: Do you require your SIEM to have redundancy and HA?*

    A: GVSU requires the SIEM solution to support internal redundancy (e.g. RAID), but does not require a HA solution.

17. *Q: For raw log storage, do you prefer the vendor to offer storage or to utilize your own?*

    A: GVSU is open to exploring vendor provided storage as well as utilizing our own.

18. *Q: For correlation, would you prefer rules or risk based?*

    A: GVSU would prefer a risk based solution.

19. *Q: What kind of Event Rate growth do you expect over the next 2-3 years?*

    A: GVSU is expecting a 20% growth rate over the next 2-3 years.

20. *Q: Is GVSU interested in a managed SIEM solution?*

    A: GVSU prefers a SIEM solution that is managed onsite by internal GVSU staff. As such, GVSU is not interested in a managed solution at this time.

Bids are Due Friday, April 15, 2016 @ 10:00 AM

Thank you for your participation,

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