

CURRICULUM VITAE

Christine M. Smith
Department of Psychology
Grand Valley State University
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Allendale, MI 49401
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Education and Degrees

- Ph.D. 1996 Loyola University of Chicago, Chicago, IL
All work completed in 1995, degree conferred in 1996.
Major: Applied Social Psychology
Thesis Title: Minority influence and divergent thinking: The effects of group composition and expected group interaction.
- M. A. 1993 Loyola University of Chicago, Chicago, IL
Major: Applied Social Psychology
Thesis Title: Minority and majority influence in freely interacting groups: Qualitative versus quantitative differences.
- B. A. 1990 Indiana University, South Bend, IN
Major: Psychology

Experience

Assistant Chair of Psychology Department, Grand Valley State University, Fall 2019-present.

Professor of Psychology, Grand Valley State University, Fall 2009-present.

Associate Professor of Psychology, Grand Valley State University
Fall 2000-2009.

Assistant Professor of Psychology, Grand Valley State University.
May 1996-Fall 2000.

Instructor of Psychology, Grand Valley State University. August 1994-May 1996.

Teaching Fellow, Loyola University of Chicago. August 1993-May 1994.

Part-time Instructor, Loyola University of Chicago. Spring semester 1993.

Professional Organizations and Honor Societies

Fellow of the Society of Experimental Social Psychology

Fellow of the Midwestern Psychological Association

Conference Program Committee (2020-2022)

Council Member (2022-present).

Society for Personality and Social Psychology

Group Processes and Intergroup Relations pre-conference organizer (2019-2022)

Psi Chi, National Honor Society in Psychology

Editorial Duties

Editorial Board: *Group Processes and Intergroup Relations* (1998-present)

Editorial Board: *Group Dynamics* (2021-present)

Editorial Board: *Journal of Personality and Social Psychology* (2002-2008)

Editorial Board: *Small Group Research* (2022-present)

Ad Hoc Reviewer: *Personality and Social Psychology Bulletin & Journal of Cross-Cultural Psychology, Journal of Experimental Social Psychology, European Journal of Social Psychology, Journal of Social Psychology, Organizational Behavior and Human Decision Processes*

Grants

(1997) with R. Scott Tindale (Co-PI s) Shared representations and group decision making. Grant funded by the National Science Foundation- Decision, Risk, & Management Sciences. \$220,000 over a three-year period.

(2001) with R. Scott Tindale (Co-PI s). Social Sharedness, Shared Task Representations and Group Decision Making. Grant funded by the National Science Foundation-Decision, Risk, & Management Sciences. \$438,080 over a three-year period.

(2004) with R. Scott Tindale (Co-PIs). Cognitive and Social Processes in Group Decision Making. Grant submitted to the National Science Foundation- Decision, Risk, & Management Sciences. Not funded.

(2005) with R. Scott Tindale (Co-PIs). Social Reasoning and Group Decision Making. Not funded.

Honors and Awards

Grand Valley State University Psychology Professor of the Year, 2022-2023.

Grand Valley State University Pew Teaching Excellence Award, 2018.

Grand Valley State University Psychology Professor of the Year, 2016-2017.

Grand Valley State University Distinguished Undergraduate Mentoring Award, 2012.

Grand Valley State University Educational Support Program Professor of the Year, 1997-1998.
Grand Valley State University Psychology Professor of the Year, 1996-1997
Loyola University of Chicago Teaching Fellowship, 1993-1994.
Undergraduate Research Grant, Indiana University at South Bend 1990.
Award for Outstanding Research in Psychology, Indiana University at South Bend 1990

Courses Taught at Grand Valley State University

Introductory Psychology (PSY 101)
Social Psychology (PSY 360)
Group Dynamics (PSY 381)
Tests & Measurement (PSY 410)
Research Methods (PSY 300)
Advanced Research Methods (PSY 400)
Psychology Research and Data Applications (PSY 350)
Advanced General Psychology: The Capstone (PSY 492)
Independent Readings in Psychology (PSY 399)
Independent Research in Psychology (PSY 499)

Mentored multiple students completing their Honor's Thesis.

Publications

Park, E. & Smith, C. (under contract). *A Research Agenda for Group Dynamics*, Edward Elgar Publishing Ltd.

Park, E. & Smith, C. (under contract). Introductory Orienting chapter, title TBD. To appear in E. Park & C. Smith (Eds.) *A Research Agenda for Group Dynamics*, Edward Elgar Publishing Ltd.

Smith, C. M. (under contract). The impact of surface and deep-level diversity on group decision making quality. To appear in E. Park & C. Smith (Eds.) *A Research Agenda for Group Dynamics*, Edward Elgar Publishing Ltd.

Smith, C. M., & **Murray, E. P.** (in preparation). Minority influence: Are assigned and authentic dissent equally capable of producing divergent thinking?

Tindale, R. S., & Smith, C. M. (2025). Social influence in interacting groups. In R. Prislin's (Ed.) *Research Handbook on Social Influence* (pp. 133-147), Edward Elgar Publishing Ltd.

Park, E. S., & Smith, C. M. (2026). Social sharedness and the emergence of a shared reality in small groups. In T. Reimer, L. van Swol, & A. Florack (Eds.), *The Routledge Handbook of Communication and Social Cognition*, Routledge/Taylor and Francis Press.

Smith, C. M. & Tindale, R. S. (2022). A social sharedness interpretation of the January 6th insurrection. *Group Dynamics: Theory, Research, and Practice*, 26(3), 263-273.

Smith, C. M. (2022). Task performance in groups. In *Oxford Research Encyclopedia of Psychology*, Oxford University Press.

Smith, C. M., **Dzik, P., & Fornicola, E.** (2019). Threatened suicide and baiting crowd formation: A replication and extension of Mann (1981) *Social Influence* 14 (3-4), 92-103.

Tindale, R. S., Smith, C. M., **Dykema-Engblade, A.** & Kluwe, K. (2012). Good and bad group performance: Same process-different outcomes. *Group Processes and Intergroup Relations*, 15, 603-618.

Galen, L., Smith, C. M., **Knapp, N. & Wyngarden, N.** (2011). Perceptions of religious and nonreligious targets: Exploring the effects of perceiver's religious fundamentalism. *Journal of Applied Social Psychology* 41, 2121-2143.

Smith, C. M., **Bushouse, E., & Lord, J.** (2010). Individual and group performance on insight problems: The effects of experimentally induced fixation. *Group Processes and Intergroup Relations*, 13(1), 91-99.

Smith, C. M. & Tindale, R. S. (2009). Direct and indirect minority influence in groups. In R. Martin & M. Hewstone (Eds.) *Minority Influence and Innovation: Antecedents, Processes, and Consequences*. Psychology Press.

Smith, C. M. (2008). Adding minority status to a source of conflict: An examination of influence processes and product quality in dyads. *European Journal of Social Psychology*, 38 (1), 75-83.

Smith, C. M. & Diven, P. (2002). Minority influence and political movements. In V. Ottati's (Ed.) *Social Psychological Applications to Social Issues: Developments in Political Psychology*, Plenum Press.

Kameda, T., Masanori, T., Tindale, R. S., & Smith, C. M. (2002) Social sharing and risk reduction: Exploring a computational algorithm for the psychology of windfall gains. *Evolution and Human Behavior*, 23, 11-33.

Tindale, R. S., Munier, C., Wasserman, M. & Smith, C. M. (2002). Small group processes and the Holocaust. In L. Newman & R. Erber (Eds.) *Understanding Genocide: The Social Psychology of the Holocaust*, Oxford University Press.

Smith, C. M., Tindale, R. S., & Anderson, E. M. (2001). The impact of shared representations on minority influence in freely interacting groups. In C. de Dreu and N. de Vries (Eds.) *Group Consensus and Innovation: Fundamental and Applied Perspectives*. Blackwell.

Smith, C. M., **Dykema-Engblade, A., Walker, A., Niven, T. S., & McGough T.** (2000). Asymmetrical social influence in freely interacting groups discussing the death penalty: A shared representations interpretation. *Group Processes and Intergroup Relations*, 3, (4), 387-401.

Smith, C. M., Tindale, R. S., & Steiner, L. (1998). Investment decisions by individuals and groups in “sunk cost” situations: The potential impact of shared representations. *Group Processes and Intergroup Relations*, 1, (2) 175-189.

Filkins, J., Smith, C. M., & Tindale, R. S. (1998). The effects of death qualification on jury decision making: A meta-analytic computer simulation approach. In R. S. Tindale, J. Edwards, E. Posavac, L. Heath, F. Bryant, E. Henderson, J. Myers, and Y. Suarez-Balcazar (Eds.) *Social Psychological applications to social issues: Applications of theory and research on groups* (Vol. 4). New York: Plenum Press.

Smith, C. M., Tindale, R. S., & Dugoni, B. L. (1996). Minority and majority influence in freely interacting groups: Quantitative versus qualitative differences. *British Journal of Social Psychology*, 35, 137-149.

Tindale, R. S., Smith, C. M., Thomas, L. S., Filkins, J., & Sheffey, S. (1996). Shared representations and asymmetric social influence processes in small groups. In E. H. Witte & J. H. Davis's (Eds.) *Understanding Group Behavior, Vol. 1: Consensual Action by Small Groups*; 81-103; Hillsdale, NJ, England: Lawrence Erlbaum Associates.

Dugoni, B. L., Tindale, R. S., Moore, C. F., Redrabissi, L., Santinello, M. & Smith, C. M. (1995). Assessing entrepreneurship: Business development concerns and perceptions of risk in entrepreneurship in the U. S. and Italy. *In the Proceedings of the Academy of Entrepreneurship Meetings* (Vol. 1). Cullowhee, NC: AOE.

Suarez-Balcazar, Y., Durlak, J. A., & Smith, C. M. (1994). Multicultural training practices in community psychology programs. *American Journal of Community Psychology*, 22, 785-798.

Presentations

Invited Presentations

Smith, C. M. (2019). Toxic masculinity: Male exclusive groups and increased risk of sexual assault. Paper presented at the Title IX Investigation Conference, Grand Valley State University, Grand Rapids.

deYoung, M. & Smith, C. (2019). Title IX procedural workshop: Case puzzle. Paper presented at the Title IX Investigation Conference, Grand Valley State University, Grand Rapids.

Smith, C. M. (2011). Escaping experimentally induced fixation: A comparison of individuals and groups. Paper presented at the Social Psychology Brown Bag Meetings, Michigan State University, Lansing, MI.

Adamopoulos, J., & Smith, C. M. (2008). Conceptions of culture in American social psychology texts. Paper presented at invited symposium titled “The treatment of culture in introductory psychology texts: A 20-year quasi-replication and topical extension” (W. J. Lonner,

organizer), 19th International Congress of the International Association for Cross-Cultural Psychology, Bremen, Germany.

Smith, C. M. (2008). How minorities influence creativity in dyads. Invited paper presented at annual meetings of the Midwestern Psychology Association, Chicago, IL.

Smith, C. M. (2006). Minority influence and creativity in groups. Paper presented at the Social Psychology Brown Bag Meetings, Loyola University, Chicago, IL.

Smith, C. M. (2006). Creativity in groups. Keynote address delivered at the 1st International Friends of Group Research Meeting, Brooklyn, NY.

Smith, C. M. (2004). Minority influence, conflict, and product quality in dyads. Paper presented at Social Psychology Brown Bag Meetings, Michigan State University, Lansing, MI.

Smith, C. M. (2003). Disentangling the effects of exposure to minority influence and exposure to conflict. Paper Presented at the Small Group Meeting on Minority Influence Processes, Oxford University, UK.

Tindale, R. S. & Smith, C. M. (2002). Shared beliefs shared conversational norms and syllogistic reasoning by groups. Paper presented at the annual meetings of the Society of Experimental Social Psychology, Columbus, OH.

Smith, C. M., Tindale, R. S., Kameda, T., **Dykema-Engblade, A.**, **Niven, T. S.**, Krebel, A., Munier, C. & Nakanishi, D. (2000). Shared representations and group performance on syllogistic reasoning problems: A cross cultural investigation. Invited paper presented at the Nags Head International Conference on Groups, Networks, and Organizations, Highland Beach, FL.

Tindale, R. S., Filkins, J., & Smith, C. M. (1999). The impact of death qualification on jury composition and jury verdicts. Invited paper presented at the annual meetings of the Midwestern Psychological Association.

Smith, C. M. (1998). The impact of shared representations on minority influence potency in freely interacting groups: A reinterpretation of zeitgeist effects. Invited paper presented at the University of Amsterdam's conference on minority influence, Amsterdam, Holland.

Smith, C. M. (1998). Minority influence and the zeitgeist: A shared representation approach. Invited paper presented at the Nags Head International Conference on Groups, Networks, and Organizations, Highland Beach, FL.

Smith, C. M. (1998). Minority influence and the zeitgeist: A shared representations approach. Invited paper presented at the 4th annual meeting of Social Psychologists of Chicago. Chicago, IL.

Paper/Poster Presentations

Murray E. P., Hoorn, G., Walquist S., Herdoiza A., Behrenwald L. & Smith, C. M. (2024). Inspiring Divergent Thinking: Authentic Dissent is Superior to Devil's Advocate. Paper presented at the Midwestern Psychological Association's annual meetings in Chicago.

Murray E. P., Walquist, S., Hoorn, G., Herdoiza, A., Behrenwald, L. & Smith, C. M. (2024). Perceptions of Authentic and Assigned Sources of Minority Dissent. Paper presented at the Midwestern Psychological Association's annual meetings in Chicago, IL.

Stampfer, L., Walquist, E., Iacovone, R., Murray, E., Walquist, S., Hoorn, G., & Smith, C.M. (2023). Examining the Issue: Comparing Authentic and Assigned Minority Influence. Paper presented at the Midwestern Psychological Association's annual meetings in Chicago, IL.

Reberg, J., Lange, B. Podkowa, S., James, C., Sanchez-Rodriguez, M., Walquist, E. & Smith, C. M. (2021) Divergent thinking: A comparison of authentic and assigned minority dissent. Paper presented virtually at the Midwestern Psychological Association's annual meetings in Chicago, IL.

Sanchez Rodriguez, M., Smith, C. M., James, C., Reberg, J., & Buckley, A. (2021). Perceptions of race and gender identity transitions. Paper presented virtually at the Midwestern Psychological Association's annual meetings in Chicago, IL.

Smith, C. M., Buckley, A., & Sanchez Rodriguez, M. (2020). Perceptions of identity transitions: Race and gender not equally alterable. Paper to be presented at the Society for Personality and Social Psychology's annual meetings in New Orleans, Louisiana.

Smith, C. M. (2019). Threatened suicide and baiting crowd formation. Paper presented to the Grand Valley State University Psi Chi chapter (October).

Smith, C. M., Denison, A., & Evans, T. (2019). Escaping experimentally induced fixation: A comparison of nominal and interacting groups. Paper presented at the Society for Personality and Social Psychology's annual meetings in Portland, Oregon.

deYoung, M. & Smith, C. M. (2018). Mentoring in the time of #MeToo. Workshop presented to Grand Valley State University undergraduate research mentors (organized by the Office of Undergraduate Research, Grand Valley State University, Allendale, MI).

Smith, C. M., & Denison, A. (2017) Escaping experimentally induced fixation on a eureka-type task: A comparison of nominal and interacting groups. Psychology Department Research Colloquium, Grand Valley State University, Allendale, MI.

Smith, C. M., Dzik, P., & Fornicola, E. (2017). Threatened suicide and baiting crowd formation. Paper Presented at the 15th European Congress of Psychology, Amsterdam, Holland.

Smith, C. (2017). Group Communication affects the ability to escape experimentally induced fixation. First International Symposium on Intergroup Communication, Thessaloniki, Greece.

Smith, C. M. (2017). Linking male exclusive groups to increased risk of sexual assault. Title IX Investigator Training Conference, Grand Valley State University, Allendale, MI.

Smith, C., **Spear, S., Dzik, P., Crawford, J.** (2017). Escaping experimentally induced fixation on a eureka-type task. Midwestern Psychological Association Annual Meeting, Chicago IL.

Smith, C., **Bulthuis, K., Johnson, B., D'Amore, J.** (2017). Group creativity: Does interaction enhance the ability to escape fixation? Midwestern Psychological Association, Chicago, IL.

Smith, C., (2016). Threatened suicide and baiting crowd formation: A replication and extension of Mann (1981). Psychology Department Research Colloquium, Grand Valley State University, Allendale, MI.

Smith, C., **Hancock, B., Heidelberg, R., Amidon, A., Horn, J., Bui, A.** (2016). Group creativity: Do examples constrain creative idea generation? Midwestern Psychological Association, Chicago, IL.

Smith, C., **Fornicola, E., Rash, A., Bui, A.** (2016). Threatened suicide and baiting crowd formation: A replication of Mann (1981). Midwestern Psychological Association, Chicago, IL.

Smith, C. M., **Idema, C., Hunter, O., Sage, C., Nicholls, R. & Marks, L.** (2011) Group and individual creativity under conditions of experimentally induced fixation. Paper presented at the Midwestern Psychological Association's Annual Meetings, Chicago, IL.

Smith, C. M., **Hunter, O., Idema, C., Sage, C., Marks, L. & Nicholls, R.** (2011). Group and individual problem solving under conditions of experimentally induced fixation. Midwestern Psychological Association Annual Meeting, Chicago, IL.

Smith, C. M., **Lord, J., Welker, K., Verduco, L., Perley, R., & Bushouse, E.** (2009). Escaping experimentally induced fixation: A comparison of individuals and three-person groups working on a eureka-type task. Paper presented at the Midwestern Psychological Association's Annual Meetings, Chicago, IL

Adamopoulos, J., & Smith, C. M., (2008). The treatment of culture in American social psychology textbooks. Paper presented at symposium titled "The treatment of culture in introductory psychology texts: A 20-year follow-up" (W. J. Lonner, organizer), Third International Conference on the Teaching of Psychology, St. Petersburg, Russia.

Smith, C. M., **McDonald, M., Lord, J., & Galen, L.** (2008). The effects of message

framing on minority influence impact. Poster presented at the International Congress of Psychology. Berlin, Germany.

Smith, C. M., **McDonald, M., Lord, J., Hampshire, G., Bisset, M., & Galen, L.** (2008). The effects of message framing on minority influence impact. Poster presented at the annual meetings of the Midwestern Psychology Association, Chicago, IL.

Galen, L.W., Smith, C. M. & **Miller, T. R.** (2007). Attributions regarding good and bad outcomes: The effects of just world belief and religious fundamentalism. Poster presented at the International Conference on Spirituality. Prague, Czech Republic.

Gardikiotis, A. & Smith, C. M. (2006). Majority and minority group representation in the American and Greek Press: A cross cultural comparison. Paper presented at the International Association of Cross-Cultural Psychology's annual meetings, Spetses, Greece.

Smith, C. M. (2006). Group performance and creativity: The effects of minority influence exposure. Paper presented at the International Congress of Applied Psychology, Athens, Greece.

Smith, C. M., **Bell, K., Betts, K., Bushouse, E., Ooegema, S., Vannett, S., Warner, C.** (2006). Minorities and majorities in the American press: A content analytic study. Poster presented at the Annual Meetings of the Midwestern Psychological Association, Chicago, IL.

Tindale, R. S. Smith, C. M., **Dykema-Engblade, A.,** Stawiski, S., Witkowski, E. & Meisenhelder, H. (2005). Shared conversational norms and group performance on syllogistic reasoning. Paper presented at the Annual Meetings of the Midwestern Psychological Association, Chicago, IL.

Witkowski, E., **Dykema-Engblade, A.** Stawiski, S. Tindale, R. S. & Smith, C. M. (2005). Instruction manipulation and the inclusion/exclusion discrepancy. Paper presented at the Annual Meetings of the Midwestern Psychological Association, Chicago, IL.

Smith, C. M. (2004). Minority influence in dyads: Conflict and product quality. Informal paper presented at the Society of Experimental Social Psychology annual meetings, Ft. Worth, TX.

Smith, C. M., **Kropscott, L., Greager, K. & Crooks, B.** (2004). Minority influence in dyads: Does exposure to dissent affect the quality of group products? Paper presented at the Annual Meetings of the Midwestern Psychological Association, Chicago, IL.

Dykema-Engblade, A., Dick, E., Stawiski, S. Smith, C. M. (2004). Comparing group and individual judgments on the inclusion-exclusion discrepancy. Paper presented at the Annual Meetings of the Midwestern Psychological Association, Chicago, IL.

Dick, E. **Dykema-Engblade, A.** Stawiski, S. Koenig, C. Tindale, R.S. & Smith, C. M. (2003). Conversational norms and syllogistic reasoning problems. Paper presented at the Annual Meetings of the Midwestern Psychological Association, Chicago, IL.

Meisenholder, H., **Dykema-Engblade, A.**, Munier, K. **Niven, T.**, Krebbel, A. Smith, C. M. & Tindale, R. S. (2002). Shared rape myths and jury verdicts in a date rape trial. Paper presented at the Third Annual Society of Personality and Social Psychology Meetings. Savannah, GA.

Meisenholder, H., **Dykema-Engblade, A.**, Tindale, R. S., Smith, C. M. & **Raney, J.** (2002). Shared conversational norms and syllogistic reasoning problems. Paper presented at the Annual Meetings of the Midwestern Psychological Association, Chicago, IL.

Smith, C. M., & **Raney, J.** (2002). Perceptions of influence tactics in groups: The effects of group history, decision importance, and minority/majority status. Paper presented at the annual meetings of the Midwestern psychological association, Chicago, IL.

Dykema-Engblade, A., Munier, C. Meisenholder, H. M., **Niven, T. S.**, Krebel, A., Smith, C. M., & Tindale, R. S. (2001). Shared rape myths, gender and jury verdicts. Paper presented at the Midwestern Psychological Association, Chicago, IL.

Smith, C. M., Tindale, R. S., Kameda, T., **Dykema-Engblade, A.**, **Niven, T. S.**, Krebel, A., Munier, C. & Nakanishi, D. (2000). Shared representations and group performance on syllogistic reasoning problems: A cross cultural investigation. Informal paper presented at the Society of Experimental Social Psychology annual meetings, Atlanta, GA.

Niven, T. S., **Dykema-Engblade, A.**, & Smith, C. M. (1999). The influence of gender and rape myth acceptance in date rape trials. Paper presented at the Midwestern Psychological Association Psi Chi Award Session, Chicago, IL.

Tindale, R. S., Anderson, E., Smith, C. M., Steiner, L. & Filkins, J. (1998). Further explorations of conjunction errors by individuals and groups. Paper presented at the British Psychological Society Social Psychology Section Conference, Canterbury, UK.

Smith, C. M., **Dykema-Engblade, A.**, & **Walker, A. & McGough, T.** (1998). Minority influence and the zeitgeist. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Smith, C. M., Tindale, R. S. & Steiner, L. (1998). Group decision making in sunk cost situations. Paper presented at the 24th International Congress of Applied Psychology, San Francisco, CA.

Smith, C. M., **Walker, A. & Dykema-Engblade, A.** (1997). Minority influence: Its impact upon attitude change and divergent thinking in consensus and nonconsensus seeking groups. Paper presented at the Society of Experimental Social Psychology Meetings, Toronto, Canada.

Hirchert, J. M., **Dykema, A.**, & Smith, C. M. (1997). Minority influence in consensus versus nonconsensus seeking groups. Paper presented at the Michigan Academy of Science, Arts, & Letters, Grand Rapids, MI.

Lombardo, B., Oberg, A. & Smith, C. M. (1997). The impact of expected group interaction on minority influence. Paper presented at the Michigan Academy of Science, Arts, & Letters, Grand Rapids, MI.

Smith, C. M. & **Hirchert, J. M.** (1996). Minority influence: Its impact upon attitude change and perceptions of group discussion in consensus seeking groups. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Filkins, J. W., Smith, C. M., & Tindale, R. S. (1996). The biasing effects of death qualification: A meta-analysis. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Hirchert, J. M. & Smith, C. M. (1996). Minority influence in consensus seeking groups. Paper presented at the Michigan Academy of Science, Arts, & Letters, Alma, MI.

Smith, C. M. & Tindale, R. S. (1995). Minority influence: The effects of group interaction. Paper presented at the Society for Judgment and Decision Making, Los Angeles.

Tindale, R. S., Filkins, J., Thomas, L. S., Smith, C. M., Sheffey, S. & Anderson, E. M. (1995). Effects of proportional liability information on damage awards in a civil trial. Paper presented at the society for Judgment and Decision Making, Los Angeles.

Smith, C. M. & **Fountaine, K. A.** (1995). Minority influence and divergent thinking: The effects of group composition and expected group interaction. Paper presented at the Annual Meetings of the Society for Experimental Social Psychology, Washington, DC.

Smith, C. M. & **Fountaine, K. A.** (1995). Minority influence and divergent thinking: The effects of group composition and expected group interaction. Paper presented at the IV European Congress of Psychology, Athens, Greece.

Tindale, R. S., Filkins, J., Thomas, L. S., Sheffey, S., Smith, C. M. & Anderson, E. M. (1995). Probabilistic information use by civil mock juries. Paper presented at the Nags Head International Conference on Groups, Networks, and Organizations.

Dugoni, B. L., Tindale, R. S., Moore, C. F., Redrabissi, L., Santinello, M. & Smith, C. M. (1995). Assessing entrepreneurship: Business development concerns and perceptions of risk in entrepreneurship in the U. S. and Italy. Paper presented at the Academy of Entrepreneurship Meetings, Nassau, Bahamas.

Smith, C. M., Thomas, L. S., & Tindale, R. S. (1994). The effects of group discussion on investment decisions in sunk cost situations. Paper presented at the annual meeting of the Society for Judgment and Decision Making, St. Louis, MO.

Tindale, R. S., Filkins, J., Thomas, L. S., Smith, C. M., & Sheffey, S. (1994). Conjunction errors by individuals and groups. Paper presented at the Nags Head International

Conference on Groups, Networks, and Organizations.

Smith, C. M., Tindale, R. S., & Dugoni, B. L. (1994) Qualitative aspects of minority influence in freely interacting groups. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Tindale, R. S., Filkins, J., Thomas, L. S., & Smith, C. M. (1993). An attempt to reduce conjunction errors in decision-making groups. Paper presented at the annual meeting of the Society for Judgment and Decision Making, Washington, DC.

Dugoni, B. L., Tindale, R. S., Moore, C. F., & Smith, C. M. (1993). Entrepreneurial decisions: Risk-taking and business development. Paper presented at the annual meeting of the Society for Judgment and Decision Making, Washington, DC.

Smith, C. M., Tindale, R. S., & Dugoni, B. L., (1993). Minority and majority influence in freely interacting groups. Paper presented at the annual meeting of the American Psychological Society, Chicago, IL.

Suarez-Balcazar, Y., Durlak, J. A., & Smith, C. M. (1993). Training in multicultural issues in community psychology programs. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Tindale, R. S., Filkins, J., Smith, C. M., Sheffey, S., & Thomas, L. S. (1992). Use of probabilistic information by mock civil juries. Paper presented at the annual meeting of The Society for Judgment and Decision Making, St. Louis, MO.

Tindale, R. S., Filkins, J., Smith, C. M., Sheffey, S. & Thomas, L. S. (1992). Use of “proportional liability” information by mock juries in tort litigation. Paper presented at the annual meetings of the Midwestern Psychological Association, Chicago, IL.

Adamopoulos, J., & Smith, C. M. (1990). The emergence of individualism and collectivism as cultural patterns of interpersonal behavior. Paper presented at Individualism and Collectivism: Psychocultural Perspectives from East and West, an International Conference sponsored by the Korean Psychological Association, Seoul, Korea.

Smith, C. M., & Shilling, C. J. (1990). The perception of social environments: Dimensionality obtained with two different tasks. Paper presented at the annual meetings of the Midwestern Psychological Association, Chicago, IL.