

Course Offer in English - Academic Year 2016/17
Undergraduate / Bachelor's Level

Code	Module Name	Class Hours/Week	ECTS	Term	Comment
w.BA.XX.2AIntBus	Advanced International Business	4	6	Fall	
w.BA.XX.2AMark-PIE	Advanced Marketing	4	6	Fall	
w.BA.XX.2BM-PIE	Banking Management	4	6	Fall	Advanced knowledge required
w.BA.XX.1BusEM	Business in Emerging Markets	2	3	Fall	Elective
w.BA.XX.2BL-en	Business Law	4	6	Fall	
w.BA.XX.2Comm-en	Communication	4	6	Fall	
w.BA.XX.2IBusE-BL	International Business & Ethics	4	6	Fall	
w.BA.XX.2IntN	International Negotiation	2	3	Fall	Elective
w.BA.XX.1PE	International Political Economy	2	3	Fall	Elective
w.BA.XX.1ISMG-IM	International Strategic Management	4	6	Fall	
w.BA.XX.2IBS-en	Introduction to Business Studies	4	6	Fall	
w.BA.XX.2LBE-PIE	Leadership and Business Ethics	2	3	Fall	
w.BA.XX.2Makro-PIE	Macroeconomics	4	6	Fall	
w.BA.XX.1MVU	Management of an Insurance Company	4	6	Fall	
w.BA.XX.1MG-IM	Managing People in an International Context	4	6	Fall	
w.BA.XX.1MaFEE-PIE	Market Research & Marketing Controlling	4	6	Fall	Advanced knowledge required
w.BA.XX.2Mark-en	Marketing	4	6	Fall	
w.BA.XX.2Math1-en	Mathematics 1	3	3	Fall	
w.BA.XX.2Micro-en	Microeconomics	4	6	Fall	
w.BA.XX.2PFM	Public Financial Management	4	6	Fall	Advanced knowledge required
w.BA.XX.2QMeth-PIE	Quantitative Methods	2	3	Fall	
w.BA.XX.2SPM-PIE	Strategic Project Management	2	3	Fall	
w.BA.XX.2Strat-en	Strategy	4	6	Fall	
w.BA.XX.1CSR-IM	Sustainable Corporate Responsibility	2	3	Fall	
w.BA.XX.2AIM-PIE	Active Investment Management	4	6	Fall/Spring	Advanced knowledge required
w.BA.XX.2AAL-BL	Anglo- American Law	2	3	Fall/Spring	No prerequisite knowledge required
w.BA.XX.2BusE1	Business English 1	2	3	Fall/Spring	Language, B2+ required
w.BA.XX.2BusE2	Business English 2	2	3	Fall/Spring	Language, C1- required
w.BA.XX.2BusEA1	Business English Advanced 1	2	3	Fall/Spring	Language, C1 required
w.BA.XX.2BusEA2	Business English Advanced 2	2	3	Fall/Spring	Language, C1+ required
w.BA.XX.2CFS	Consolidated Financial Statements	4	6	Fall/Spring	Advanced knowledge required
w.BA.XX.2CFRM	Corporate Finance & Risk Management	4	6	Fall/Spring	Advanced knowledge required
w.BA.XX.1DDI	Diplomacy, Diplomats & Institutions	2	3	Fall/Spring	Elective
w.BA.XX.2DBusAP	Doing Business in Asia Pacific	2	3	Fall/Spring	Elective
w.BA.XX.1EEM	Economics in Emerging Markets	2	3	Fall/Spring	Elective
w.BA.XX.1EuA	European Affairs	2	3	Fall/Spring	Elective
w.BA.XX.2EuR-BL	European Law	4	6	Fall/Spring	
w.BA.XX.2FIPT	Financial Instruments & Portfolio Theory	4	6	Fall/Spring	Advanced knowledge required
w.BA.XX.1GerA	German Advanced	2	3	Fall/Spring	Language
w.BA.XX.1GerB	German Beginners	2	3	Fall/Spring	Language
w.BA.XX.1GerI	German Intermediate	2	3	Fall/Spring	Language
w.BA.XX.1GMM-Inc	Global Marketing Management for Incomings	4	6	Fall/Spring	
w.BA.XX.2InfoM-WIN	Information Management	4	6	Fall/Spring	
w.BA.XX.2InE-PIE	Innovation & Entrepreneurship	4	6	Fall/Spring	
w.BA.XX.1IcM-Inc	Intercultural Management for Incomings	4	6	Fall/Spring	
w.BA.XX.1IBus	International Business	4	6	Fall/Spring	
w.BA.XX.1INO-Inc	International Negotiation for Incomings	4	6	Fall/Spring	
w.BA.XX.2LE1-BL	Legal English 1	2	3	Fall/Spring	Language, B2+ required
w.BA.XX.2LE2-BL	Legal English 2	2	3	Fall/Spring	Language, C1- required
w.BA.XX.2LEA1-BL	Legal English Advanced 1	2	3	Fall/Spring	Language, C1 required
w.BA.XX.2LEA2-BL	Legal English Advanced 2	2	3	Fall/Spring	Language, C1+ required
w.BA.XX.2OP-PIE	Operations & Process Management	4	6	Fall/Spring	Profound knowledge in Mathematics and Statistics required
w.BA.XX.2PPIL-BL	Public & Private International Law	4	6	Fall/Spring	No prerequisite knowledge required
w.BA.XX.1STM-Inc	Strategic Management for Incomings	4	6	Fall/Spring	
w.BA.XX.2TM	Turnaround Management	4	6	Fall/Spring	Advanced knowledge required
w.BA.XX.2WEng-WIN	Web Engineering	2	3	Fall/Spring	
w.BA.XX.1KM-PIE	Credit Management	2	3	Spring	
w.BA.XX.2EIS-GM-PIE	Enterprise Information Systems	4	6	Spring	
w.BA.XX.2FinAcc-en	Financial Accounting	4	6	Spring	
w.BA.XX.1FAM	Financial and Asset Management	2	3	Spring	
w.BA.XX.2HCM-en	Human Capital Management	2	3	Spring	
w.BA.XX.2BF-en	Introduction to Banking & Finance	4	6	Spring	
w.BA.XX.2MAcc-en	Management Accounting	4	6	Spring	Advanced knowledge required
w.BA.XX.2Math2-en	Mathematics 2	3	3	Spring	
w.BA.XX.2Skill-en	Skills for Business Studies	4	6	Spring	
w.BA.XX.2Stat-en	Statistics	4	6	Spring	Advanced knowledge required

Please note the following:

**Some modules require advanced knowledge. It is the responsibility of students to ensure that prerequisites are met.
The tentative course offer is provisional and hence subject to change. Therefore, no places can be guaranteed in advance.**