

NAME \_\_\_\_\_

DATE \_\_\_\_\_

DIRECTIONS

Read these directions carefully - follow instructions.  
Do not turn this page until instructed.

This is a test of your ability to solve problems.

Do these samples first:

SAMPLE I

Which of the four words below tells what a coat is?

- (1) food, (2) clothing, (3) plant, (4) chemical. . . . . (2)

The correct answer is clothing, so you cross out the number 2 and place 2 in the parentheses at the right.

SAMPLE II

The opposite of east is?

- (1) north, (2) south, (3) west . . . . . ( )

The correct answer is west, so you are to cross out the figure 3 and write 3 in the parentheses.

SAMPLE III

If two apples cost 5 cents, how many apples can you buy for 10 cents? . . . . . ( )

The correct answer is 4, so you are to place the figure 4 in the parentheses.

You have ten minutes to complete this test. Work as rapidly and accurately as you can. Do not guess. You may check back over the test if you have time.

The problems increase in difficulty as you go along. They are so arranged as to make it almost impossible for you to complete all of them.

Relax and do your best.

WAIT for instructions before turning the page.

1. A house most resembles a:  
(1) tent, (2) teepee, (3) factory, (4) cabin . . . . . ( )
2. An awkward man is likely to be:  
(1) cruel, (2) clumsy, (3) neat, (4) poor. . . . . ( )
3. A teacher is generally \_\_\_\_\_ than the pupil.  
(1) shorter, (2) smarter, (3) heavier, (4) prettier . . . . . ( )
4. If 3 apples cost 15 cents, what will 4 apples cost? . . . . . ( )
5. The boss is generally \_\_\_\_\_ than those who work for him.  
(1) larger, (2) paid more, (3) more friendly, (4) better liked . . . . . ( )
6. Work is related to Pay as Practice is to:  
(1) wealth, (2) skill, (3) happiness, (4) curiosity . . . . . ( )
7. A lazy man is likely to be:  
(1) angry, (2) awkward, (3) weak, (4) slow . . . . . ( )
8. Which of the following is the most unlike a circle?  
(1) oval, (2) half moon, (3) square, (4) cylinder . . . . . ( )
9. A fight always involves:  
(1) opponents, (2) fists, (3) spectators, (4) law . . . . . ( )
10. An acorn resembles an oak in the same way that a (an) \_\_\_\_\_  
resembles a mother.  
(1) teacher, (2) uncle, (3) baby, (4) aunt . . . . . ( )
11. One item in the following is unlike the others. What is it?  
(1) penny, (2) nail, (3) needle, (4) chair, (5) wire . . . . . ( )

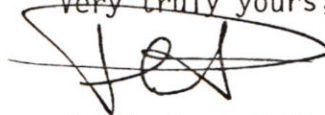
12. A careless worker is likely to be:  
 (1) disliked, (2) proud, (3) slow, (4) fired . . . . . ( )
13. If a man walks 8 feet in a half second, how many feet can he walk in  
 10 seconds? . . . . . ( )
14. When a major accident occurs to an employee, it is most necessary to call:  
 (1) a close friend, (2) a doctor, (3) the foreman, (4) the Safety Director ( )
15. A workman who throws a hammer into his machine is a (an):  
 (1) alied, (2) freak, (3) saboteur, (4) moron. . . . . ( )
16. A supervisor always has:  
 (1) money, (2) good character, (3) employees, (4) friends . . . . . ( )
17. Two per cent of \$1,000 is the same as four percent of what amount? . . . ( )
18. Which of the following is most unlike the others?  
 (1) foreman, (2) leader, (3) mechanic, (4) supervisor . . . . . ( )
19. Gasoline is related to an automobile as \_\_\_\_\_ is to a dog.  
 (1) hair, (2) collar, (3) training, (4) meat . . . . . ( )
20. Read the three statements below:  
 A is lighter than D.  
 B is heavier than D.  
 A weighs more than C.  
 Who is heavier, B or A? . . . . . ( )
21. Who is the lighter, C or B? . . . . . ( )
22. Which of the four weighs the most? . . . . . ( )
23. Who weighs the least? . . . . . ( )

24. A dog always has:  
 (1) food, (2) bones, (3) owner, (4) a house . . . . . ( )
25. A man earned \$60. The first day he spent one-third of this amount.  
 On each day following he spent one-half the amount spent the first day.  
 How much money does he have after three days? . . . . . ( )
26. In the following series of numbers and letters count each 3 that does  
 not have a 7 or a B following next after it. How many 3's do you count?  
 2 B 3 A 4 7 6 N 3 B 5 3 T A 3 7 B 3 R . . . . . ( )
27. Henry was absent from work eight hours but worked  $\frac{4}{5}$  time. How many  
 hours does Henry work on full time? . . . . . ( )
28. When the following words are arranged into a sentence, what is the first  
 letter of the fourth word?  
 the position the attack enemy army let . . . . . ( )
29. If  $2\frac{1}{4}$  pounds of sugar cost 18 cents, how much will 10 pounds cost? . ( )
30. If the first two statements are true, the third is (?)  
 A good soldier must be brave. Henry is brave. Henry will become a good  
 soldier.  
 (1) true, (3) false, (3) uncertain . . . . . ( )
31. Joe is 25 years old. Joe is three times as old as John was four years  
 ago. How old is John? . . . . . ( )
32. One letter is wrong in the following series. What should that letter be?  
 A D B E C F D G E C F I G J H . . . . . ( )
33. If Mary types 60 words in one minute and Jane types 120 words in one and  
 one-half minutes, how many additional words will Mary have to type to equal  
 Jane's work after they have both worked for one hour? . . . . . ( )
34. If a stick 25 inches long is cut so that one piece is  $\frac{2}{3}$  as long as  
 the other piece, how long is the shorter piece? . . . . . ( )
35. George works 8 hours per day at 80 cents per hour and works two hours  
 per day overtime, for which he receives time and one-half. How many  
 days must he work to earn \$96.80? . . . . . ( )

Mr. Gerald Heilman, President  
April 30, 1981  
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line, 800-323-4736, for any additional information that you may need prior to our next appointment with you.

Very truly yours,

A handwritten signature in black ink, appearing to read 'PRL', enclosed within a large, loopy, hand-drawn oval or scribble.

Philip R. LaVelle  
Director of Sales

PRL/jh

Enclosures

cc: Michael Cox