

## Kalexsyn, Inc.

Kalexsyn, Inc. provides medicinal chemistry services to scientific customers involved in the drug discovery process. In November 2003, founders Robert Gadwood and David Zimmerman conceived and implemented the design for laboratories in the Southwest Michigan Innovation Center, a state-of-the-art business incubator/accelerator. By working with Kalamazoo College MI-SBTDC Business Consultant, Steve Dobbs, the company received personalized business plan development and financial modeling services. Several members of the Kalexsyn staff took part in trainings and workshops offered through the MI-SBTDC.

Total funds secured from the State of Michigan are \$415,000, and locally the company received a \$200,000 economic milestone grant. Construction for Kalexsyn was completed in February 2004 and chemistry operations commenced the following month. Since working with the MI-SBTDC, Kalexsyn has secured a customer base of 34 pharmaceutical and biotech clients and created 16 new jobs, 14 of which are salaried scientific positions. Due to rapid growth, the company initiated construction of additional labs in May 2004, expanding from 3,000 square feet to a total of 6,600 square feet.



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Robert C. Gadwood, Ph.D.  
& David C. Zimmermann

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