MINUTES

Kent-Ottawa-Muskegon Foreign-Trade Zone Authority #189 July 10, 2013

Board Meeting Columbian Logistics Network 2900 Dixie Avenue, SW Grandville, Michigan 49418

<u>Board Members Present</u>: Ken Rizzio (Ottawa), Phil Kuyers (Ottawa), Al Vanderberg (Ottawa), Paul Howland (Kent), Sonja Johnson (Grand Valley State University), Arn Boezaart (Grand Valley State University.)

<u>Board Members Absent:</u> Jim Saalfeld (Kent), Daryl Delabbio (Kent), Carol Lopucki (Grand Valley State University), Bonnie Hammersley (Muskegon), Ben Cross (Muskegon), Edward Garner (Muskegon.)

<u>Guests:</u> Joel Burgess, Kent County Department of Aeronautics; Alicia Cortez Wolverine World Wide Foreign Trade Zone Administrator; Stephanie Haight, Director of Business Development, Columbian Logistics Network; John J. Zevalkink, Principal, CEO, Columbian Logistics Network.

A quorum of Kent-Ottawa-Muskegon Foreign- Trade Zone members was not present.

Therefore, the meeting was conducted as a

COMMITTEE OF THE WHOLE.

Ken Rizzio called the meeting to order at 12:44 p.m.

The August 12, 2012 Board meeting minutes were then reviewed, but not approved since a quorum of FTZ members were not present to vote.

| Ken Rizzio reported that the | ne KOM's checking | account balance wa | s \$ 11,500.52. | The |
|------------------------------|-------------------|--------------------|-----------------|-----|
| 5/3 Bank CD value was \$ | | 55 | | |

Sonja Johnson, Executive Director of the Van Andel Global Trade Center, proceeded to brief the Board. Highlights of her presentation included the facts that:

- 53 phone calls took place with companies interested in learning about the Foreign Trade Zone;
- She was working closely with a dairy company which wanted to expand its sales into Canada as well as with a window company located in Holland, MI which was looking at the benefits of running its operations through the Zone;
- Southern Lithoplate Foreign Trade Zone was to become active in Grand Rapids on August 2, 2013; and that

 The KOM FTZ has a new logo, replacing the original KOM FTZ logo which was showing its age.

Ms. Johnson also announced that:

The National Foreign Trade Zone Board held a webinar on February 26, 2013 to discuss the new, national format for the ftzs' tariff schedules. A special KOM FTZ sub-committee was formed consisting of members Rizzio, Johnson, and Howland. The committee is to prepare a recommendation for the KOM FTZ's approval at its December 4, 2013 meeting where the KOM FTZ will accept or reject the sub committee's recommendation for implementing the new fee structure.

The KOM FTZ next heard from Stephanie Haight, Columbian Logistics Network, who briefed the members about Columbian and its role in Foreign Trade Zone #189.

The Board heard next from Joel Burgess, Kent County of Aeronautics, who talked about the impact of the new Executive Director at the Board of Aeronautics and how the tunnel vision of the past has been discarded for a wider focus.

The next meeting of the Kent Ottawa Muskegon Foreign Trade Zone will be held on:

December 4, 2013
12:00 P.M. to 1:30 P.M.
Alumni House – Lunch provided
Grand Valley State University
Allendale, Michigan 49401

All business being accomplished, the Kent-Ottawa-Muskegon Foreign Trade Zone #189 adjourned at 1:56 P.M.

Paul Howland, Secretary

December 4, 2013